

# Increasing Your Marketability Through Professionalism

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**NEWMAN**  
**UNIVERSITY**

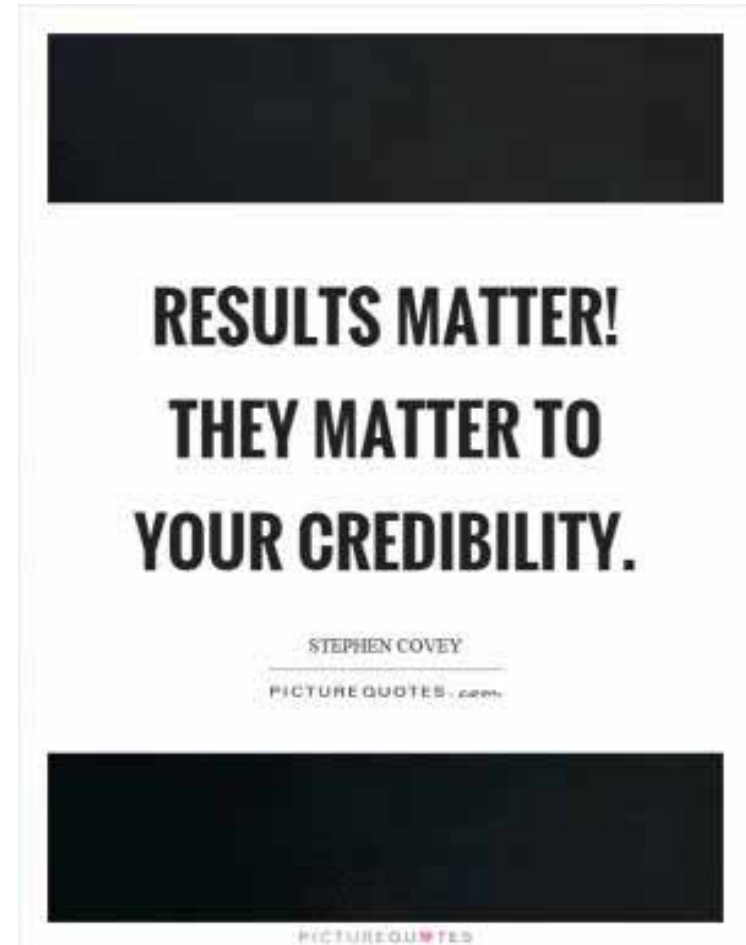
*Educating the Mind. Inspiring the Spirit.*

# Objectives

- The student will understand the characteristics of professionalism.
- The student will be able to describe additional credentials or education that can be obtained to advance his/her career.

# Basics for employment

- Licensure
- Credentialing
- Continuing Education
- Professionalism





# PROFESSIONALISM

Only need enough to get by.

[amibeingcatty  
.wordpress.co  
m](http://amibeingcatty.wordpress.com)

**Professional** is not a label you give yourself- it's a description you hope others will apply to you.

- David Maister



# Characteristics of Professionalism

- Accountability
  - The quality or state of being accountable; especially: an obligation or willingness to accept responsibility or to account for one's actions
- Excellence
  - Extremely high quality
  - Lifelong learner
- Moral duty
  - Right vs wrong
- Integrity
  - The quality of being honest and fair
  - Doing the right thing when no one is looking

# Characteristics of Professionalism

- Dependability
  - Able to be trusted to do or provide what is needed
- Motivation
  - Condition of being eager to act or work
  - A force or influence that causes someone to do something

# Certifications

- **ACLS (Advanced Cardiac Life Support)**

- 2 year certification
- 1 day class
- \$250
- CEUs



- **PALS (Pediatric Advanced Life Support)**

- 2 year certification
- 1 day class
- \$250
- CEUs



# Certifications

- **NRP (Neonatal Resuscitation Program)**

(<http://www2.aap.org/nrp/>)

- 2 year certification
- 1 day class
- \$250
- CEUs



- **S.T.A.B.L.E. (<http://www.stableprogram.org/>)**

- post-resuscitation/pre-transport stabilization care of sick infants
- **S**ugar, **T**emperature, **A**irway, **B**lood pressure, **L**ab work, and **E**motional support
- Additional Cardiac Module
- 1 day course each
- CEUs



# Certified Asthma Educator

- \$295 first attempt
- \$195 repeat attempt
- Pass rate: 64.8%
- # of certificants: 3511



<https://naecb.com>



ACCS CPFT CRT NPS RPFT RRT SDS

STATE	CRT	RRT	CPFT	RPFT	NPS	SDS	ACCS	STATE TOTAL
KS	3,003	2,023	133	32	115	6	8	3,025

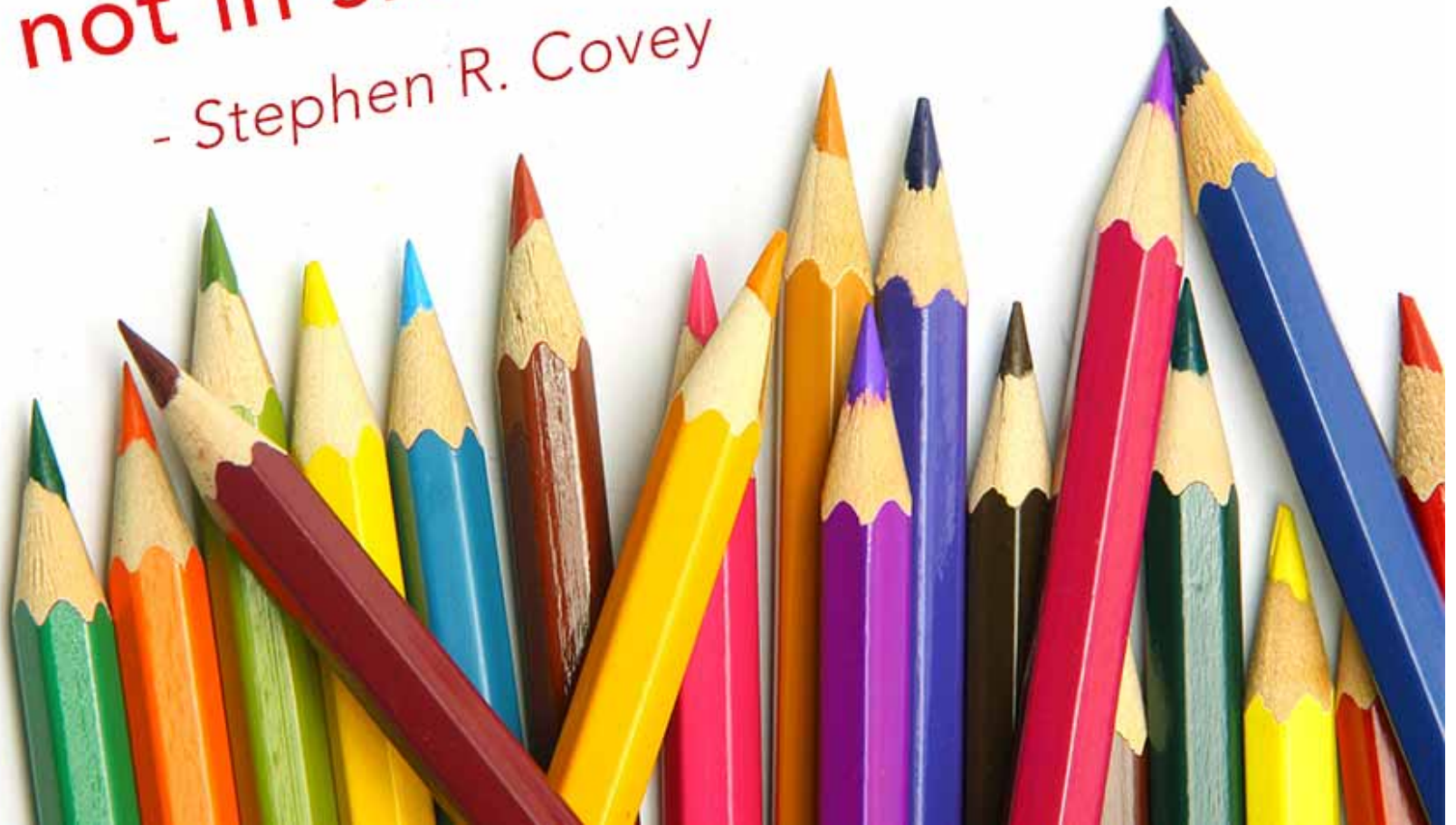
<http://www.nbrc.org/Documents/NBRC%20Horizons%202nd%20Quarter%202015.pdf>

2,017 Licensed Respiratory Therapists in Kansas as of January 2016

<http://www.ksbha.org/departments/licensing/statistics.shtml>

Strength lies in differences,  
not in similarities.

- Stephen R. Covey





## ACCS

- Qualifications: RRT for one year
- 2014 Pass Rate: 81.8%/50.5%
- 989 total as of 2014
- Cost:
  - First attempt: \$300
  - Repeat: \$250





## CPFT or **RPFT**

- Qualifications: CRT or RRT
- 2014 CPFT Pass Rate: 73.4%/38
- 2014 RPFT Pass Rate: 58.3%/51.5%
- 13069/4380 as of 2014
- One examination, two cut scores
- Cost:
  - First attempt: \$200
  - Repeat: \$170





nbrc.org

## NPS

- Qualifications: RRT for one year
- 2014 Pass Rate: 69.7%/47.1%
- 12,520 total as of 2014
- Cost:
  - First attempt: \$300
  - Repeat: \$250



<http://www.nbrc.org/Documents/NBRC%20Horizons%202nd%20Quarter%202015.pdf>



nbrc.org  
<http://www.nbrc.org/Documents/NBRC%20Horizons%202nd%20Quarter%202015.pdf>

## SDS

- Qualifications: CRT or RRT having completed a CoARC or CAAHEP accredited RT ed program including a sleep add-on track  
OR  
CRT for at least 6 months prior to applying  
OR  
RRT for at least 3 months prior to applying
- 2014 Pass Rate: 94.5%/57.1%
- 314 total as of 2014
- Cost:
  - First attempt: \$300
  - Repeat: \$250





## **CPSGT (Certified Polysomnographic Technician)**

- Time-limited, 3 yrs
- \$240
- **CPSGT Pathway 1: Clinical Experience.** For candidates with a minimum of three months of clinical experience in polysomnography, and who have completed a STAR-designated Self-Study education program.

## **CPSGT (Certified Polysomnographic Technician)**

- **CPSGT Pathway 2: CAAHEP/CoARC Student.** For students within 2 months of graduation from, or graduates of, a CAAHEP or CoARC-accredited polysomnography technology education program.
- **CPSGT Pathway 3: Focused Training.** For candidates who have completed STAR-designated Focused education, or a combination of Self-Study and Focused 2 education.

# RPSGT (Registered Polysomnographic Technologist)

- \$450
- **RPSGT Pathway 1: Clinical Experience.** For candidates with a minimum of 1,638 hours of experience in the field and who have also completed a STAR-designated Self-Study education program.
- **RPSGT Pathway 2: Healthcare Credential.** For candidates with a minimum of 546 hours of experience and who have another healthcare credential.
- **RPSGT Pathway 3: CAAHEP/CoARC Student.** For graduates of a CAAHEP or CoARC-accredited polysomnography education program.

# RPSGT

- **RPSGT Pathway 4: Focused Training.** For candidates with a minimum of 819 hours of experience in the field and who have also completed STAR-designated Focused education, or a combination of Self-Study and Focused 2 education.
- **RPSGT Pathway 5: International Option.** For international candidates with a minimum of 546 hours of experience in the field.

# RPSGT

- **RPSGT Pathway 6: Expired RPSGT Credential.** For individuals who have possessed an active RPSGT credential within the past 5 years that is currently at least 1 year expired. You must apply and pass the examination within 1-5 years of your credential expiration date.

# Additional Education

- Coalition for Baccalaureate and Graduate Respiratory Therapy Education (CoBGRTE - [www.cobgrte.org](http://www.cobgrte.org))
- Master's degree programs
  - Various concentrations – Management, Education, Research, Advanced Practice
  - Loma Linda University (MSRC)
  - Georgia State University (MHS)
  - Rush University (MSRC)
  - University of Texas Medical Branch (MHP)
  - Northeastern University (MSRC)
  - Canisius College (MSRC)
  - Youngstown State University (MSRC)